

## Sales Quote Win Loss Report

Convert Date From 1/07/2017

Convert Date To 31/07/2017

## Report Detail

Status	Lost Reason	Quantity	\$ Value
Lost	Cancelled Quote	1	\$0.00
Lost	Unable to quote	5	\$0.00
Lost	Duplicate	5	\$288.76
Lost	Quote was not prompt	5	\$0.00
Lost		1	\$6,764.04
Won - Open		2	\$693.52
Won - Closed		104	\$116,361.36
Won - InProgress		1	\$2,717.88
		124	\$126,825.56

## Report Summary

	Quantity	Percentage %	\$ Value	%" \$ Value
Quotes Lost	17	13.71 %	\$7,052.80	5.56 %
Quotes Won	107	86.29 %	\$119,772.76	94.44 %
Total Quotes	124		\$126,825.56	
Unique Customers Quoted	104			
Unique Customers Lost	17			